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Michael is responsible for disseminating information related to all deferred giving in the division, which comprises Connecticut and Rhode Island, including wills, trusts, charitable gift annuities and other planned and structured gifts. Michael is also responsible for outright gifts of real estate, securities (stock and mutual funds), art and other collectibles. His work includes cultivating and stewarding donors, as well as working with attorneys, trust officers, financial advisors, CPA's and other allied professionals in the procurement of planned gifts.

Michael is a member of the National Association of Charitable Gift Planners (NCGP), the Association of Fundraising Professionals (AFP), the American Council on Gift Annuities (ACGA) where he serves as a CT state agent and is a member of the Planned Giving Group of Connecticut (PGGCT). Michael serves on the Army's Eastern Territory Planned Giving Working Group, is a member of their Planned Giving Marketing Committee and is a frequent panelist and presenter at the Army's National and Regional Conferences.

Michael is a graduate of Springfield College, Springfield, MA where he earned a Bachelor of Science in History with a minor in Political Science and is a Chartered Advisor in Philanthropy having earned that certification and accreditation from The American College of Financial Services.